Invite you to think about two things:

1. What does ‘value’ to EIANZ members look like?
   - What do we need to continue?
   - What do we need to be doing differently?

2. What does a constructive and collaborative working relationship between the NSW Division and Central Office look like?
membership by sector

- Association: 18
- Educational Institution: 169
- Consultant: 1221
- Law: 20
- Self Employed: 209
- Industry (Mining, etc): 13
- Local Government: 52
- State Government: 129
- Federal Government: 39
membership by age

Age Ranges

- 55+: 155 members
- 46-55: 154 members
- 36-45: 470 members
- 26-35: 292 members
- 18-25: 50 members
our focus in 2014-15

demonstrate and deliver value

strengthen profile & reputation

business and financial sustainability
your thoughts?

1. What does ‘value’ to EIANZ members look like?
   - What do we need to continue?
   - What do we need to be doing differently?

2. What does a constructive and collaborative working relationship between the NSW Division and Central Office look like?