



Impacts

- Producing and consuming meat linked to variety of environmental and public health impacts: • Globally: Accounts for about 20% of greenhouse gas (GHG) emissions^{1,2}, 80% of land use³, **33%** of water use⁴, and is major contributor to habitat loss⁵, species declines^{6,7}, and pollution^{8,9}
 - In New Zealand: **45%** of total GHGs from animal agriculture¹⁰
 - Linked to major diseases: heart disease, obesity, diabetes, cancer, etc.^{11,12,13,14,15,16,17}
- Projected global meat demand: 72% higher in 2030 than in 2000^{18}
 - Impacts *will* increase
- Intake reductions would result in both environmental and public health benefits. **Understanding Meat Consumption**
- One recent study¹⁹ based in New Zealand found: **
- Consumer awareness of meat's environmental impacts is low.
- Motivations to reduce meat differ between consumer groups (i.e. non-reducers, reducers, abstainers) Attitudes and meat attachment predict:
 - - Willingness and intentions to reduce meat consumption
- Agreement with proposed policy measures that would promote reduced-meat diets. So meat intake is relatively understood, but in practice, *how* might it be reduced?

Research Questions

This study aimed to understand how different motivational framings (e.g. health, environment, animal welfare) influence consumers' meat consumption, asking three primary research questions:

RQ1 - Does the viewing of a meat-related film have any immediate or long-term impacts on motivations (six in total) to reduce meat consumption?

RQ2 - Does the viewing of a meat-related film have any immediate or long-term impacts on attitudes, meat attachment or agreement with proposed 'meat-reduction policies'? If so, are there differences between the motivational framings?

RQ3 - Does the viewing of a meat-related film have any impacts on willingness and/or intentions to reduce meat in the diet, reduction frequencies, and/or meat intake frequencies?

Methods

Sample

- ✤ 85 university students
- ♣ Ages: 18 to 30
- Consume meat, but have not seen any films on meat-related issues/impacts

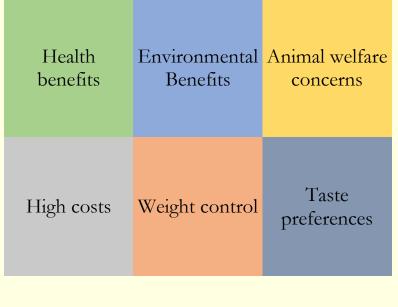
Experimental and Control Group(s)

- Randomly assorted by gender into four different 'film groups'.
- Health group (i.e. Group H, n = 22) Film: What the Health
- Environmental group (i.e. Group E, n = 21) Film: Cowspiracy
- Animal welfare group (i.e. Group A, n = 21) Film: Earthlings
- Control group (n = 21) Film: Jim and Andy (Subject: Acting)

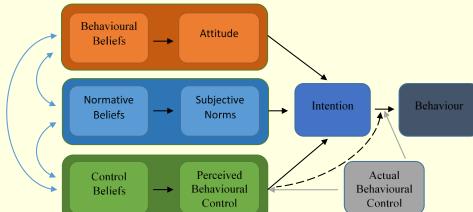
Surveys

- Three surveys were given: **
- Pre-survey (before film)
- Post-survey (immediately after film)
- 1 month follow-up

Variables Measured Six motivations:

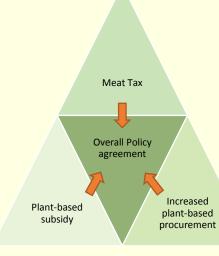


Theory of Planned Behaviour (TPB) components²⁰:



Meat attachment (MAQ)²¹

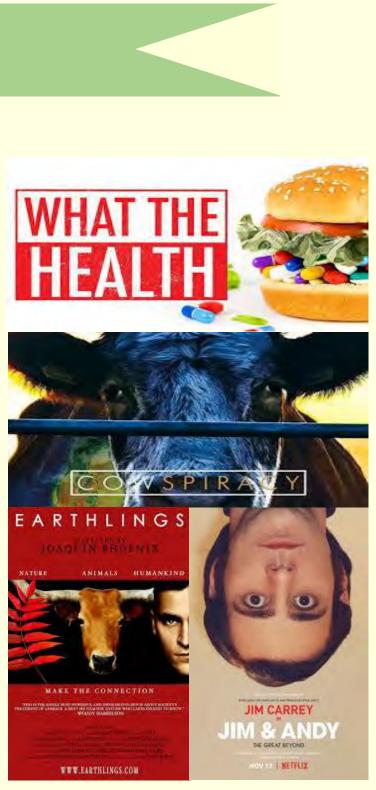
Policy Agreement:



Hedonism: Pleasure from consuming meat Affinity: Positive attributes of meat **Entitlement:** Right to consume meat Dependence: Necessity of meat in diet

Meat Intake variables:









Meat Consumption and Potential Reduction: **Environmental and Public Health Benefits** Garrett Lentz, Dr. Sean Connelly, Dr. Miranda Mirosa University of Otago, Dunedin ***************



Results

Changes in Meat-related Variables

Changes over time analysed with ANOVA and ANCOVA: Post-hoc t-tests performed

- All p-values adjusted for multiple comparisons
- ANCOVA analyses controlled for pre-survey scores.

Significant changes (p < .05) in variables over time:

- Motivations: Health and Animal welfare
- **TPB:** Attitudes and Perceived behavioural control (i.e. PBC)
- Policy Agreement: Meat tax and overall policy agreement

Within	-group	changes:
		\mathbf{O}

Paired t-test results for char		Post			Follow-up	
	<u>Δ Mean</u>	<u>SD</u>	<u>t</u>	<u>Δ Mean</u>	<u>SD</u>	<u>t</u>
Motivations	<u></u>	<u></u>	-	<u></u>	<u></u>	-
Health						
Group H	0.87	1.15	3.5*	- 0.02	1.14	- 0.09
Group E	-0.62	0.76	- 3.8*	- 0.40	0.89	- 2.0
	0.76	1.79	- 3.8 1.94	0.40	1.63	- 2.0
Group A						
Control	- 0.10	0.23	- 0.46	- 0.13	1.23	- 0.50
Animal Welfare	0.66	1.04	• • • •	0.00	1.40	0.77
Group H	0.66	1.04	2.99*	0.23	1.42	0.77
Group E	0.18	0.82	1.01	- 0.13	0.97	- 0.61
Group A	1.20	1.06	5.19*	0.81	1.21	3.08*
Control	0.07	0.66	0.50	- 0.09	0.82	- 0.48
<u>TPB</u>						
Attitudes						
Group H	- 1.36	1.29	- 5.0*	- 0.77	0.80	- 4.5*
Group E	- 0.91	0.95	- 4.4*	- 0.55	0.78	- 3.3*
Group A	- 1.36	1.32	- 4.7*	- 0.88	0.73	- 5.6 [*]
Control	- 0.12	0.40	- 1.4	0.10	0.75	0.7
PBC	0.12	0.40	1.4	0.10	0.00	0.7
	0.42	0.57	3.4*	0.33	0.59	2.6*
Group H						
Group E	- 0.09	0.49	- 0.8	- 0.06	0.64	- 0.4
Group A	0.45	0.77	2.7*	- 0.01	1.02	- 0.1
Control	0.03	0.55	0.25	- 0.30	0.76	- 1.8
MAQ						
Hedonism						
Group H	- 0.81	1.09	-3.5*	- 0.59	0.64	- 4.3*
Group E	- 0.63	0.80	- 3.6*	- 0.40	0.48	- 3.8 *
Group A	- 1.17	1.27	- 4.2*	-1.14	1.35	- 3.9*
Control	- 0.05	0.35	- 0.67	-0.03	0.56	-0.3
Affinity						
Group H	- 1.46	1.06	- 6.4 *	- 0.78	0.81	- 4.5*
Group E	- 0.94	1.09	- 4.0*	- 0.52	0.65	- 3.6*
Group A	- 1.90	1.04	- 8.4*	- 1.33	1.43	- 4.3*
Control	- 0.12					
	- 0.12	0.39	- 1.5	- 0.11	0.59	- 0.8
Entitlement	0.75	1.22	2.0*	0.71	0.02	2 (*
Group H	- 0.75	1.22	- 2.9*	- 0.71	0.93	- 3.6*
Group E	- 1.16	0.97	- 5.5*	- 0.59	0.94	- 2.9*
Group A	- 1.16	1.16	- 4.6*	- 1.14	1.33	- 3.9*
Control	- 0.13	0.33	- 1.8	- 0.18	0.55	- 1.5
Dependence						
Group H	- 1.19	1.03	- 5.4*	- 1.04	0.91	- 5.4*
Group E	- 0.52	0.90	- 2.7*	- 0.40	1.11	- 1.7
Group A	- 1.20	1.04	- 5.3*	- 0.79	1.42	- 2.6*
Control	- 0.24	0.41	- 2.7*	- 0.10	0.51	- 0.9
Meat Attachment						
Group H	- 1.08	0.84	- 6.0 *	- 0.80	0.46	- 8.3 *
Group E	- 0.78	0.76	- 4.7 *	- 0.47	0.60	- 3.6*
Group A	- 1.36	0.92	- 4.7 - 6.8*	- 1.08	1.22	- 3.0 - 4.1*
Control	- 0.14	0.92	- 0.8 - 3.7*	- 1.08 - 0.10	0.34	- 4.1 - 1.4
Control	- 0.14	0.10	- 3.7	- 0.10	0.54	- 1.4
Dollar A groomort						
Policy Agreement						
Tax Agreement	1.71	1 71	4 =*	0.07	1 (2	A 0*
Group H	1.71	1.71	4.7 *	0.97	1.63	2.8 *
Group E	1.86	1.42	6.0*	0.84	1.31	2.9 *
Group A	1.33	1.60	3.8*	1.20	1.20	4.6 *
Control	0.22	0.61	1.7	0.10	0.99	0.5
Overall Agreement						
Group H	1.31	0.99	6.2 *	0.71	1.16	2.9 *
Group E	1.22	0.81	6.9 *	0.80	0.78	4.8 *
Oloup L						
Group A	1.01	0.96	4.8 *	0.88	0.90	4.5*

Changes to Meat Consumption

Significant changes in willingness and intentions to reduce (t-tests), reduction frequencies (Chi-square), and meat intake frequency (Wilcoxon Signed-Ranks Test) were observed for experimental groups

Willingness and Intentions to reduce:

Paired sample t-tests for willingness and intentions to reduce meat intake $\frac{Pre M}{Post M} = t \qquad df$

	<u>Pre M</u>	<u>Post M</u>	<u>t</u>	<u>ai</u>
Willingness				
Group H	4.06	5.70	4.85 *	21
Group E	4.94	5.51	2.23	20
Group A	4.30	5.59	3.54*	20
Control	5.02	4.60	-3.05*	20
Intentions				
Group H	3.28	5.60	5.57 *	21
Group E	3.87	5.15	4.56 *	20
Group A	3.42	5.50	5.9 1*	20
Control	3 84	3 58	- 81	20

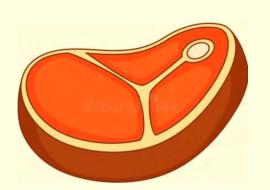
Meat Intake Frequency:

Wilcoxon Signed Ranks Test:

• Group H: Significant decline (Z = -1.9, p < .05) • Group E: Significant decline (Z = -2.6, p < .05)

• Group A: Significant decline (Z = -1.8, p < .05)

Control: No change (Z = -1.3, p = .172)









MAQ: Meat attachment and subscales (i.e. Hedonism, Affinity, Entitlement, Dependence)

Between-group changes:

ANCOVA pairwise comparisons for motivations							
	<u>Comparison</u> <u>Group</u> <u>M Difference</u> <u>Std. Error</u>						
Health							
Group H	E	0.90*	0.28				
	А	0.12	0.29				
	Control	0.40	0.28				
Group E	А	- 0.78*	0.29				
	Control	- 0.50	0.29				
Group A	Control	0.28	0.30				
Animal Welfare							
Group H	Е	0.33	0.27				
	А	- 0.67*	0.27				
	Control	0.38	0.27				
Group E	А	- 1.01 [*]	0.27				
	Control	0.04	0.27				
Group A	Control	1.05*	0.27				
·							

ANCOVA pairwise	1	ГРВ, MAQ,
and Policy Agreeme	M Difference	Std Emer
TDD	<u>M Difference</u>	Std. Error
TPB Attitudes		
	1.02*	0.22
Group H Group E	- 1.02* - 0.84*	0.22
Group A	- 0.84 - 1.07*	0.22
Gloup A	- 1.07	0.22
MAQ		
<u>Hedonism</u>		
Group H	- 0.64*	0.22
Group E	- 0.52*	0.22
Group A	- 0.52 - 0.97*	0.23
1	- 0.97	0.25
Affinity Group H	- 0.93*	0.24
Group E	- 0.93 - 0.62*	0.24
Group A	- 0.02 - 1.44*	0.24
Entitlement	- 1.44	0.24
Group H	- 0.46	0.26
Group E	- 0.40 - 0.71*	0.26
Group A	- 0.91*	0.26
Dependence	- 0.71	0.20
Group H	- 0.89*	0.23
Group E	- 0.60*	0.23
Group A	- 0.80 [*]	0.23
Meat Attachment	- 0.00	0.23
Group H	- 0.74*	0.18
Group E	- 0.59*	0.10
Group A	- 0.57 - 1.01*	0.19
Group II	- 1.01	0.17
Policy Agreement		
Tax Agreement		
Group H	1.04*	0.35
Group E	1.14*	0.35
Group A	1.20*	0.35
Overall Agreement		
Group H	0.57*	0.23
Group E	0.64*	0.23
Group A	0.64*	0.23

Reduction frequencies:

Significant interaction between watching meat-related film and increased rate of meat reductions: $X^{2}(1) = 11.21, p < .001$

Group frequencies of meat reduction post-film						
	Non-reducer	<u>Reducer</u>	<u>Total</u>			
Group H	10	12	22			
Group E	10	11	21			
Group A	8	13	21			
Control	18	3	21			





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Conclusions

creases 'animal welfare' reduction motivation (sustained, i.e. still present

nealth benefits' reduction motivation (not sustained) significant increases in 'environmental benefit' reduction motivation

e attitudes towards meat (greatest to least):

not sustained)

achment

argest declines in hedonism, affinity, and entitlement; clines in dependence.

ment with proposed meat-reduction policies (greatest to least):

icies may (slightly) increase agreement (i.e. mere-exposure effect)

tion frequencies, and meat intake

ness and intentions to reduce meat intake

on frequencies ntake frequencies (Environmental frame showed greatest declines)

-related variables

immediately after exposure to information, diminish over time

impacts between individuals

te more strongly with select individuals

effects, but are more consistent across individuals

on attitudes, PBC, and meat attachment

on policy agreement and meat intake frequency.

tal, or animal welfare information all increased not only personal meatachment, intake frequency etc.), but also increased agreement with more icy measures) that would seek to address some of meat's associated

governments can utilize these results when seeking to design or at personal or societal scale) that seek to promote meat reduction for or improved public health.

differences between information framings, but future studies could echniques and/or framings to better understand the potential interactions variables, policy agreement, and/or intake frequencies.

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